

# DAIRY<sup>+</sup> Day

ADDING VALUE  
TO YOUR BUSINESS

## New systems, new strategies, new thinking

### Panel of Experts



**Dr. Nick J. Bell**

*Director of Herd health (part of Bos International Ltd)*

Nick grew up on a small farm in Herefordshire, England. He has worked several years as a first-opinion practitioner, owning his own large animal practice for a while. He spent 8 years working within the welfare and behaviour group at Bristol University before moving to the Royal Veterinary College in 2010 where he was a senior lecturer and director of production animal tracking rotations in the South of England. While at RVC he became a diplomat of the European College of Animal Welfare and Behaviour Management. He is now honorary associate professor at Nottingham University and self-employed consultant, working around the world from a base in the South of England, dealing with retailer scheme welfare assurance, practical herd health and welfare improvement and foot health programmes.



**James Salfer**

*University of Minnesota Extension Services, Regional Extension Educator*

Jim Salfer is a Regional Extension Educator with University of Minnesota Extension Services. Jim has led two research projects on over 70 farms in Minnesota and Wisconsin with milking robots. Their research has focused on better understanding facility, nutrition and management factors that affect robot farm profitability and performance. Jim and his colleagues have developed a spreadsheet and on line dashboard tool to compare the profitability of robotic milking systems with other systems. They have also conducted research on automatic calf feeders. Jim does on farm consulting and troubleshooting. He grew up on a diversified farm in Minnesota. Jim has also managed a dairy farm, managed a feed department and was a dairy nutritionist.



**Dr. Jeffrey Weyers**

*Zinpro Corporation, Dairy Nutritionist*

Jeff Weyers received his B.S. in animal science at Oklahoma State University and an M.S. in animal science at University of Arkansas. He then returned to Oklahoma State and received his Ph.D. in animal nutrition.

Dr. Weyers spent 8 years as an independent dairy nutritionist working with large herds in TX, NM, and KS. He then spent 5 years providing field technical services while at Vi-COR and Arm and Hammer Animal Nutrition. In 2016, Weyers joined Zinpro Corporation as a Research Nutritionist – Dairy. He provides nutritional services primarily for western U.S., western Canada, and South and Central America. In addition, he also shares in the responsibility of overseeing dairy research.

